



Rüdiger Dorn is part of the Microsoft CTO office and leads the industry cloud strategy for Microsoft Worldwide Industries across countries where significant datacenter investments have been made. In collaboration with the local sales teams, Rüdiger is responsible to drive the cloud business with customers in government, healthcare, national security and education as well as the Financial sector. Critical aspects of his work include the conversation with executives and policy makers on how to establish a policy environment in which customers can securely move to the cloud as well as the engagement with the engineering teams to ensure Microsoft's cloud services meet customer and regulatory requirements. In his role Rüdiger also oversees the recruitment of a partner ecosystem around Microsoft's cloud products and the identification of new business models to build innovative partnerships between Microsoft and customers, partners and governments.

Prior to joining the Public Sector team, Ruediger served Microsoft worldwide in global management roles leading the Pharmaceutical and Process Manufacturing industries.

Ruediger holds an Engineering and MBA degree. He started his career 20+ years ago at Accenture in their Strategy and Process practice before joining Oracle Corporation Middle East and Africa.